



# E\*News

**ABOUT US**

Friday, August 25, 2011

- Since 1908, the Renfrew & area Chamber of Commerce has been an active and progressive non-profit voluntary organization promoting the civic, commercial, industrial and tourist development progress of this great community.
- The Chamber is a catalyst and a volunteer organization where business and professional people work together for the common good.
- Year-round promotion of Renfrew and the area as a destination for tourist and business is a priority.

## SPOTLIGHT ON... GODERICH, ONTARIO

Tammy Logan— Information Officer

I'm sure you have all heard the devastating news, what some of you may not know is that 75 % of Chamber members have had their businesses destroyed during the tornado that tore through the city.

Judy Crawford, C.E.O. Huron Chamber of Commerce - Goderich, Central and North Huron

“It will be a longtime before we are back to "normal". Our downtown businesses have still not been able to see the devastation to their stores yet. On a positive note, our municipality has turned all the contact for the business community over to our Chamber to organize. We are working very closely with the OPP and many ministries. If we ever wanted to know that our leaders believed in our chamber we now have our proof. “

The Chamber network is currently working out ideas to help the Goderich Chamber help re-establish their members. If you would like further information on their initiatives or to make donations call the Renfrew Chamber and we will be glad assist you.

Would you like your business featured?  
Or do you know of a business or person who should be recognized?  
Do you or your business have item you would like to share?

If so call or e-mail the Chamber office  
(613) 432-7015  
info@renfrewareachamber.ca



## Congratulations

# NRTC

## on 100 Years!

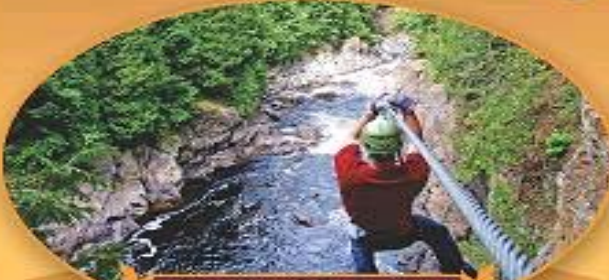
THE 2011

# RURAL RAMBLE


FREE ADMISSION

IN THE OTTAWA VALLEY


*4 great weekends,  
1 extraordinary Ottawa Valley*




Adventure & Exploration  
SEPT. 10TH - 11TH







Agriculture & Food  
SEPT. 17TH - 18TH



History & Heritage  
SEPT. 24TH - 25TH



Arts & Culture  
OCT. 1ST - 2ND

Ottawa VALLEY LIVING    The Eganville Leader    COBDEN SUN

1.800.757.6580 • [www.OttawaValley.travel](http://www.OttawaValley.travel)

Come visit Bill Burwell's steam engine at the McDougall Mill Museum on Sept. 24 and enjoy some Corn of the Cob.

For more information including where to pick up a copy of the official Rural Ramble Guide, visit [www.facebook.com/ruralramble](http://www.facebook.com/ruralramble) or [www.ottawavalley.travel](http://www.ottawavalley.travel). Or call 1.800.757.6580.

## **ATTENTION: BUYERS, SELLERS, PAST & CURRENT CLIENTS, OTHER REAL ESTATE PROFESSIONALS, AND OTHER ASSOCIATES**

There is a new independent real estate brokerage open for business - [Prime Valley Realty Ltd.](#)

Chamber member , Pat Forrest, is looking forward to continuing to serve past, current and future clients in the same efficient and professional manner that she has in the past while working at Royal LePage Enright Real Estate in Arnprior.

Prime Valley Realty is located between Arnprior and Renfrew and their number one focus is their clients, they offer them:

**Full Service:** everything you'd get with a large brand realty office

**Full Value:** no realty fees higher than 4% of list price for houses, with a maximum cap for higher priced houses

**Full Commitment:** no 'mere postings' -- list and buy with a company that's there for you through the entire process

### **TERRITORY COVERED**

The office covers most of the Upper Ottawa Valley and West Ottawa (Arnprior, Beachburg, Calabogie, Cobden, Eganville, McNab/Braeside, Renfrew, White Lake, Almonte, Carleton Place, Lanark Highlands, Pakenham, Bells Corners, Carp, Constance Bay, Fitzroy Harbour, Kanata, Stittsville, and West Carleton).

### **ARE YOU THINKING OF SELLING?**

Their realty fees start at **4.0%** for most houses and will reduce on a sliding scale as the determined list price goes higher. Realty fees will be capped to a maximum amount, and lower priced lots will have a minimum fee (HST applicable on all realty fees and also on most sales of vacant land). (NOTE: Not intended to solicit any currently listed properties.)

### **ARE YOU A REAL ESTATE PROFESSIONAL?**

Do you have a buyer that you're representing and you'd like to show them one of our listings? Please feel free to get in contact with Prime Valley Realty directly to book your viewing today. They are here to do whatever they can to help the seller get their property sold! They are a full service brokerage, therefore you won't be dealing with any 'pay-per-service' listings, and you'll always deal directly with a brokerage representative to assist you with any information requests or when presenting offers. The fees we offer to buyer brokerages ranges from 2.0% to 2.5% - please visit the website for more information under Services & Fees.

Referrals - If you have a client that wants to buy or sell a property in the Ottawa Valley, please keep them in mind! Some things to think about when referring your clients to other real estate professionals:

- You want someone that's going to take care of your clients the same as you would;
- You want someone that knows the area your client wants to move to; and
- You want to know that once you hand your client over to another real estate professional, that you'll get updates on how things are progressing.

They know the Upper Ottawa Valley very well and we'll treat your clients right. We pay a minimum 25% referral fee for all closed business (single end only), so feel free to give them a call to discuss your clients needs further.

### **ARE YOU A PAST CLIENT?**

Pat's Commitment—Service After the Sale - "I have devoted myself to serving the needs of my clients before, during and after each sale. Instead of disappearing after the closing, you could always expect me to keep in touch. I hope you will continue to work with me and turn to Prime Valley Realty for help with any of your future real estate needs. It is such a privilege to work exclusively with people who value the service I provide. And you know that I'll continue to provide the same great service to your friends and family, so your referral would be greatly appreciated.

Please visit the website today at [www.PrimeValleyRealty.com](http://www.PrimeValleyRealty.com) and let us know how we're doing. Prime Valley Realty looks forward to continuing helping current and past clients and we look forward to working with other real estate professionals to help our sellers put a 'sold' sign on their lawn!"

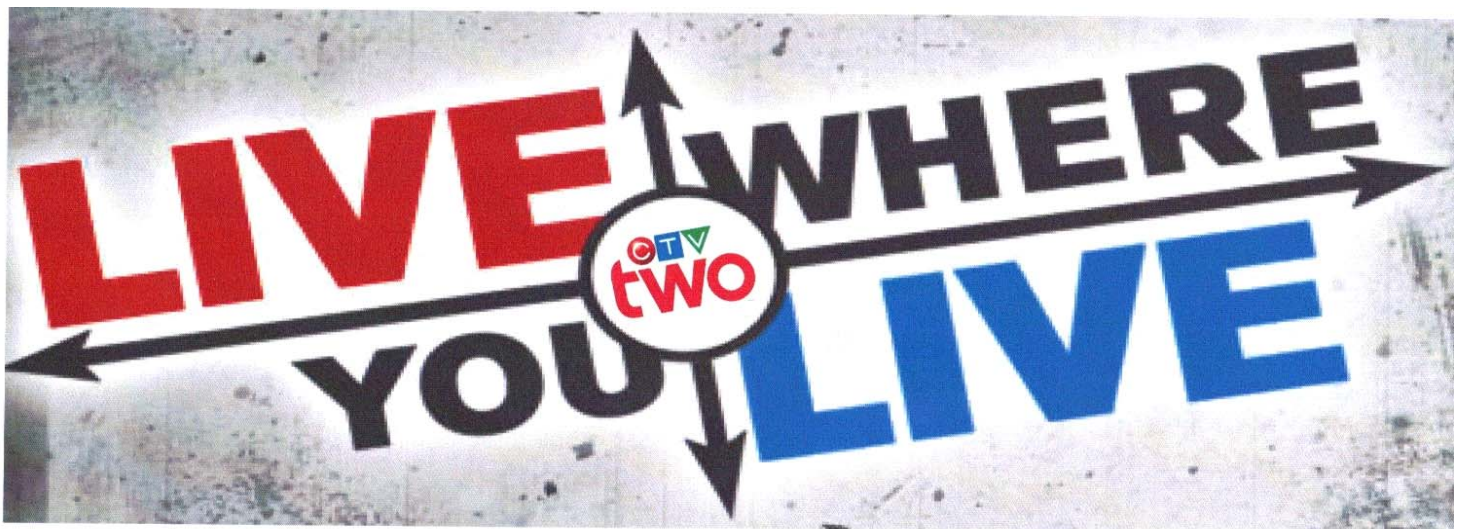


## Calabogie Peaks – Fall Festival of Colours

Ride the chairlift up 760 feet to the top of Dickson Mountain for a breathtaking view of our beautiful surroundings. Every year we are blessed with a spectacular view of Mother Nature. Enjoy the array of colour compliments during the Fall Festival of Colours. Explore the Skywalk interpretive hiking loop or ride back down to the main lodge. Passes are available at the front desk of Dickson Manor. Skyrides are available selective weekends beginning this fall until the Thanksgiving weekend from 11:00 AM to 3:00 PM. Daily Sky Ride Pass - Adults \$10 Daily Sky Ride Pass - 5 yrs to 14 yrs \$5 Daily Sky Ride Pass - Under 5 yrs Free Family Max (maximum of 4 people, each additional is \$5) \$30 Pricing includes taxes. A signed release form is required. Participants 17 and under require a parent/guardian signature.

Hours of operation are subject to weather conditions. Children under 8 years old must be accompanied by an adult. Must be 3 years old or older to ride chairlift. Riders must be able to load and unload assisted.

No babies are allowed in arms or in child carriers. No pets are allowed on the resort.



September 13, 2011 at Low Square in Renfrew 6 to 10 a.m.  
Stop by to say HI! to Kurt Stoodley & Leanne Laing

## New Economy.....New Opportunities!

October 21, 2011  
The Renfrew Armouries  
Renfrew, Ontario



### **Keynote Speaker: *Ian Portsmouth***

Ian Portsmouth is the Editor and Associate Publisher of PROFIT, Canada's best-read publication for entrepreneurial business. In 2008, the Canadian Society of Magazine Editors named PROFIT the Magazine of the Year in the mid-circulation category.

Portsmouth is also the host of the BMO Business Coach podcast, a twice-monthly series that tackles the top opportunities and issues facing Canadian entrepreneurs.

Ian will share "Secrets of Success of Canada's Fastest-Growing Companies" and how you can build a business in any industry and under any economic circumstance.

### **Interactive Learning Session: *Rob Campbell***

With over 20 years of professional business to business sales, entrepreneurship and direct marketing experience, Rob has built a reputation for developing strong, lasting relationships with customers, colleagues, co-workers and even competitors.

Convinced that to love sales is to understand people and their individual needs, Rob set out early to prove that doing business can better everyone involved in the transaction. He has been sharing his relationship-oriented sales approach with his customers, peers and sales teams for years and now he shares his wisdom with organizations like yours.

### **Entrepreneur Panel**

There will be an Entrepreneurship Panel Discussion session of small business owners from Renfrew County. With our "theme" focusing on New Opportunities in today's economy. Each panel participant will be allocated 3-5 minutes to share:

- overview of their business - products/services, years in business, where they are located
- what strategies have they used in their business in order to be successful
- keys to being a successful business in your community

The panel will then be opened up to questions from participants, providing those in attendance with the opportunity to participate in a lively discussion. Sharing experiences, ideas, concerns and successes provide the entrepreneur with maximum take-home value often in the form of a unique solution.

### **Trade Show**

A tradeshow of local businesses and sponsors of the event will showcase their products and services.

***Chamber Member discount, register before Sept. 12 '11***

To register for Chamber and CABA members visit: <http://guestli.st/66675> .

For additional payment options please contact Kim Fraser at 613-735-8224 or [kfraser@countyofrenfrew.on.ca](mailto:kfraser@countyofrenfrew.on.ca)

## Welcome.....New Member

**Patterson  
Innovative  
Consulting  
Services**



Innovating technology to enhance profitability and reduce risk

## Community Living Renfrew County South

Community Living is planning their 6<sup>th</sup> Annual Victorian Tea to be held on Monday October 17, 2011, at the Renfrew Armouries. A Victorian Tea is an evening where families, friends and neighbors gather to share fancy sandwiches, squares and teas, along with laughter, friendship and entertainment.

With the efforts of hostesses, the Victorian Tea enables CLRCS to fundraise for a worthy cause and this year CLRCS is going to help pay for two Artificial External Defibrillators (AED). The theme, this year is a Victorian Christmas.

CLRCS is looking for hostesses as well as donations of sandwiches, squares or door prizes. There will be a hostess meeting for those interested on Wednesday Sept. 14, '11 at 6 p.m., main floor at Community Living, 326 Raglan St. S.

If you can help with donations, please call or visit Community Living on or before Friday Sept. 30, '11. (613) 432-6763

*Thank you Paul Rowan and the staff of TD Canada Trust Renfrew Branch for the generous donation off office furniture.*

*Thank you Arlene Jamieson and Venture Interiors for the generous donation of an office desk.*